

Cherokee Nation Acquisition Management Office



Cherokee Nation Government contracts with Certified Indian Owned Business, to the greatest extent possible, consistent with Cherokee Nation TERO Law and CN internal purchasing policies.

Purchases/contracts less than \$5,000 will not be bid and will generally be placed with a Certified Indian Owned Business to the greatest extent feasible. Other governmental entity contracts may be used;

Purchases/contracts more than \$5,000 are listed on www.cherokeebids.org for at least three working days;

Purchases in excess of \$25,000 are awarded through sealed bids or proposals and will be listed on www.cherokeebids.org for at least three working days.

To learn more about Cherokee Nation Acquisition Management or to schedule an appointment to meet with Cherokee Nation Buyers call (918) 453-5216

Cherokee Nation Enterprises



Operates luxury hotel/casinos, entertainment venues, golf course, travel plazas, horse racing facilities, and retail outlets.

Contracts with Certified Indian Owned Businesses, to the greatest extent possible, consistent with Cherokee Nation TERO Law and CNE purchasing policies;

All purchases/contracts more than \$5,000 listed on www.cherokeebids.org for at least three working days;

Major construction projects are formally advertised and bid in Dodge Reports and South West News, as well as www.cherokeebids.org. Plans available for viewing at Cherokee Nation One Stop Business Centers in Tahlequah and in Claremore.

To learn more about Cherokee Nation Enterprises Purchasing or schedule an appointment to meet with CNE Buyers call (918) 384-7800 or visit www.cherokeecasino.com

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CHEROKEE NATION®

Small Business Assistance Center (SBAC)

Cherokee Nation Small Business Assistance Center (SBAC) assists new and existing business owners with business planning, specific business training, and financing.

Business Planning Assistance

Classes and one-on-one assistance designed for those just starting out or those expanding their businesses;

Youth training programs for ages 15 to 25;

Resource Centers in Tahlequah and Claremore include computer equipment, research assistance, research materials, reference book, internet access, and business planning software.

Business Support Assistance

Various workshops designed to help businesses already in operation.

- Marketing
- Cash Flow Management
- Developing Business Networking Relationships
- Pricing Strategies
- New Vendor Orientation
- Certified Indian-owned Business Orientation
- Household budgeting and Credit Counseling

Current listing of class dates and locations available at (918) 453-5536, (800) 256-0671, ext. 5536, or at www.cherokeesbac.org

Business Financing

Low interest Small Business Loans for start-up and existing businesses.

Cherokee Nation
P.O. Box 948
Tahlequah, Oklahoma 74465
(918) 453-5000
www.cherokee.org
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CHEROKEE NATION®

How to Do Business With The Cherokee Nation

Helping American Indian Entrepreneurs

www.cherokeebids.org

www.cherokeesbac.org

Tribal Employment Rights Office (TERO)

Monitors and enforces the Cherokee Nation TERO Law to ensure employment rights are protected;

Certifies Indian Owned Businesses;

Maintains a listing of qualified Indian workers to fill vacancies for contractors.

To be listed in the Job Bank or to receive employment referrals for upcoming jobs call (918) 453-5334



Job Bank

TERO maintains a listing of skilled individuals searchable by craft (skill). This listing covers all locations within Cherokee Nation's jurisdictional boundaries. To be eligible to apply for the Job Bank, you must:

- Have proof of citizenship from a federally recognized tribe; and
- Possess a marketable skill.
- A Job Bank application can be completed in the TERO Office or in Career Services at the main complex in Tahlequah or at any of the Cherokee Nation Career Services Field offices.

Indian Preference Contractors

TERO maintains a listing of certified Indian-owned businesses. This listing is used by the Cherokee Nation Purchasing Department, Cherokee Nation Industries, and Cherokee Nation Enterprises when letting contracts out for bid.

The TERO Ordinance allows for TERO certified firms to receive Indian preference in the bid process. The listing may be found through a link at www.cherokeebids.org.

All bid announcements can be found at www.cherokeebids.org.

How to Be Certified

If you would like to be certified as an Indian-owned firm, you should contact the TERO Office in Tahlequah at (918) 453-5334, and request an application or go on-line to download an application. Return your completed application to the TERO office in Tahlequah, the application will be reviewed to ensure all required documentation is present.

A site visit will be conducted after your application has been reviewed for completeness. Once certified, the company or business name will be placed on the TERO list. The certificate is valid for one year, and a brief renewal form must be completed for each year after.



WWW.CHEROKEEBIDS.ORG

The Cherokee Nation and all Cherokee Nation entities post every procurement/bid opportunity, over \$5,000, on www.cherokeebids.org.

CN, CNE, CNI, and CN Home Health will post all bid announcements, contracting opportunities, and items to be purchased on the website;

Website is updated daily and opportunities are separated by purchasing entity;

Opportunities are searchable by keyword. Click on the Search Procurements button, enter keyword or phrase for your business (for example type concrete), and hit enter. All procurement opportunities containing the keyword entered will be listed;

Certified Indian Owned Businesses without internet access may call (918) 342-6807 or (800) 256-0671, ext. 5536 for website listing information. Internet access is also available at the One Stop Business Center Located in Room 116 of the Tsa La Gi Annex (Old Motel) in Tahlequah and the Claremore office at 23205 South Highway 66.

Cherokee Nation Industries

Contract manufacturer, electro-mechanical assemblies integrator, and value-added inventory manager primarily for the U.S. Department of Defense; Passive communication component integrator and value added reseller of telecommunication equipment; Staffing services provider of clinical, administrative, logistical, and engineering personnel for various federal agencies.

To learn more about Cherokee Nation Industries Procurement or to schedule an appointment to meet with CNI Buyers call;

Distribution

(Telecom, Office Products, CISCO) at (918) 458-9500

Aerospace & Defense at (918) 696-3151

Professional Staffing Services at (210) 651-0027

Construction Management at (918) 207-1110

or visit www.cnicnd.com